

The Demand for Device & Network Security

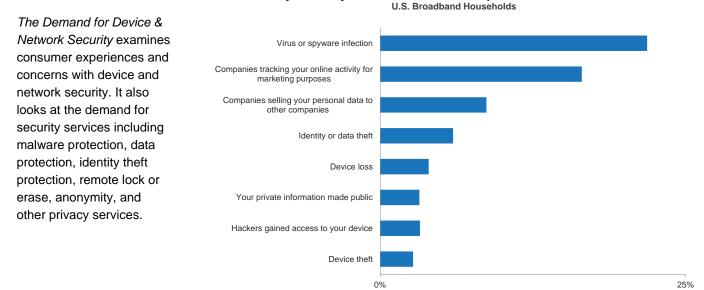
MARKET FOCUS

SERVICE: DIGITAL HOME SUPPORT SERVICES

By Yilan Jiang, Manager, Consumer Research, Patrice Samuels, Research Analyst, and David Mitchel, Research Analyst, Parks Associates

SYNOPSIS

Security/ Privacy-Related Problems Experienced in Past 12 Months



© Parks Associates

ANALYST INSIGHT

"Even though the majority of broadband households have not experienced the security and privacy problems associated with the use of connected devices, the high risks associated with security breaches have generated high consumer concerns. As consumer awareness of security and privacy problems increases, brands in the space must create systems and services that protect consumers from these problems and give consumers peace of mind to acquire and use these products."

- Patrice Samuels, Research Analyst, Parks Associates

CONTENTS

About the Research

Previous Research

- IT and Support Services for Small Businesses (Q2/15)
- Supporting the Smart Home (Q2/15)
- · 360 View: Supporting the Connected Consumer (Q1/15)
- Tech Support: Meeting IoT Demands (Q1/15)
- Consumer Segmentation: Who is Buying Support Subscriptions? (Q4/14)
- Tech Support: International Market Opportunities (Q3/14)





MARKET FOCUS

Key Findings

Industry Insight

Recommendations

Overview of Device Adoption:

- Average Number of Connected CE Devices Owned Per BB HH (2010 2015)
- Consumer Electronics Device Ownership (2009 2015)
- Home Entertainment Device Ownership (2009 2015)
- · Smart Home Device Adoption Rate (2014 2015)
- Smart Home Device Adoption Rate (Q2/15)
- Average # of Consumer Electronics Devices Owned Per BB HH (Q1/15)

Device and Network Security Problems Experienced:

- · Security/Privacy-Related Problems Experienced in Past 12 Months (Q3/15)
- Experiencing Device Theft/Device Loss in Previous 12 Months, by Age (Q3/15)
- Consumer Concerns when Using Connected Devices (Q3/15)
- Security/Privacy Concerns by Experiencing any Privacy or Technical Problem (Q3/15)
- Concerns about Security and Privacy by Number of Security/Privacy-Related Problems Experienced (Q3/15)
- Recent Virus/Spyware Infection as a Contributing Factor to Device Concerns (Q3/15)
- Security/Privacy-Related Concerns by Age (Q3/15)
- Security/Privacy-Related Concerns by Gender (Q3/15)
- · Security/Privacy-Related Concerns by Children at Home (Q3/15)

Device and Network Security Services:

- Adoption of Security/Privacy Support Services (Q3/15)
- Type of Company Providing Security/Privacy Support Services (Q3/15)
- Comparison of Those Who Have Adopted Specified Security/Privacy-Related Support Features (Q3/15)

Demand for Device Security Services:

- Interest in Security/Privacy Support Services (Q3/15)
- · Interest in Security/Privacy Support Services by Gender (Q3/15)
- Interest in the Three Most In-Demand Security/Privacy Support Services by Age (Q3/15)
- Interest in Security/Privacy Support Services by Number of Privacy-Related Problems Experienced (Q3/15)





MARKET FOCUS SERVICE: DIGITAL HOME SUPPORT SERVICES 4Q 2015 CONTENTS • Interest in Security/Privacy Support Services by Security/Privacy-Related Problems Experienced (Q3/15) • Interest in Security/Privacy Support Services by Total Number of Devices Owned (Q3/15) • Interest in Security/Privacy Support Services by Specified Device Ownership (Q3/15) • Most Desirable Way to Pay for Technical Support Services (Q3/15) • Most Desirable Way to Pay for Services by Interest in Security/Privacy Support Service (Q3/15) • Most Desirable Way to Pay for Services by Interest in Security/Privacy Support Service (Q3/15)

- Security/Privacy Support Services Included at No Additional Cost with Broadband Service (Q3/15)
- Security/Privacy Support Services Included at No Additional Cost with Broadband Service by Service Provider (Q3/15)

Additional Research from Parks Associates

ATTRIBUTES

Parks Associates	Authored by Yilan Jiang, Patrice Samuels, and David Mitchel
15950 N. Dallas Pkwy Suite 575	Executive Editor: Jennifer Kent
Dallas TX 75248	Number of Slides: 59
TOLL FREE 800.727.5711	Published by Parks Associates
PHONE 972.490.1113	© 2015 Parks Associates Dallas, Texas 75248
FAX 972.490.1133	
parksassociates.com	All rights reserved. No part of this book may be reproduced, in any form or by any means, without permission in writing from the publisher.
sales@parksassociates.com	Printed in the United States of America.
	Disclaimer

Parks Associates has made every reasonable effort to ensure that all information in this report is correct. We assume no responsibility for any inadvertent errors.

